

## It's a buyer's market

*Learn about home buying and home building at this upcoming free event*

The Citrus County Builders Association is hosting a free home buyer's seminar at 5:30 p.m. Thursday June 14.

It's a Buyer's Market! Anyone interested in buying a home needs to attend this seminar.

**Sponsors providing information include:**

- Cyndi McRee — Progress Energy
- Melissa Sutherland — Air Care Heating & Cooling
- Thomas Long — Long Enterprises
- Ray Sargent — Mercantile Bank
- Matthew Baillargeon — Marketing Solutions
- Pat Lehman — Franklin Realty
- Sue Heath — Lasitter Ware
- Sara Fitts — First American Title
- Teresa Bell — Citrus Networking Solutions



**Get informed at the  
Second Annual Home Buyer's Seminar**  
**Topics covered:** Finding an Agent or Builder  
Shopping for loans  
First Time Home Buyer's Programs  
And MORE to help you  
with your home purchases!

**June 14th 5:30 at the  
Citrus County Builders Association  
1196 S. Lecanto Highway  
In Lecanto  
Snacks and Drinks Provided**

**Partner In Education, Friend to the Community**

**For more info call Pat @ (352) 697-1779**



## Members further industry

Are you a member of the CCBA? When asked this question, often the answer is "Why should I be?" when in fact, the better question is...Why *shouldn't* you be? Membership with your local Home Builders Association is support of your industry through and through. Standing alone, a small business is "a voice in the dark," but by joining other members of the team, what can be accomplished is nothing short of amazing.

When you join your local Home Builders Association, you automatically become a full member at the state and national level. That's three memberships for the price of one. Your National (NAHB), State (FHBA) & Local (CCBA) Home Builders Associations offer plenty of resources to help each member make the most of their investment and connect with the benefits they value most. For over 60 years NAHB has been the nation's leading source for housing industry information. HBA members use a variety of ways to stay connected to industry information, including publications, e-newsletters, exclusive Web site content, bulletins, special reports, e-mail alerts, and financial data, and many other means. Up-to-date information, when you want it, how you want it!

Membership in your local Home Builders Association is more than just networking or having a special seal on your business door or stationary, it's about contacts. You may not feel that you need more business, but every contact a businessperson makes is a potential asset to them and their business. That doesn't just mean more business; it means better information flow, more exposure to more innovative and/or more cost effective materials and services, as well as more opportunities to put your advertising dollars to their most effective use through local HBA sponsorships and publications. Put quite simply, it means that your business is better because you made an investment in your industry!

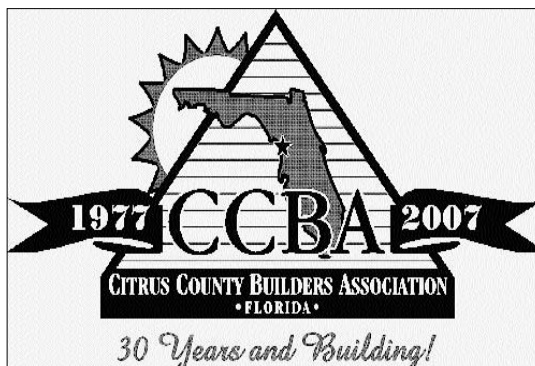
So what are you waiting for? If you already know that you've waited too long to support your industry, then go to [www.citrusbuilders.com](http://www.citrusbuilders.com), and click on the "how to join" link for a printable membership application.

### Not a member of the CCBA yet?

- For more information about CCBA membership go to [www.citrusbuilders.com](http://www.citrusbuilders.com) and for more information on the Southeastern Building Conference, check out [www.sebcshow.com](http://www.sebcshow.com).

## CCBA slates home and outdoor show

The Citrus County Builder's Association is planning a home and outdoor show to take place November 10 and 11 at the National Guard Armory in Crystal River. Member prices for booths begin at \$75 for a 10x10 space. Outside and inside spaces are available. Space is limited and will be available at a first come, first serve basis. Other advertising is available. Call (352) 746-9028 for more information about this event and the CCBA.



**FIND OUT  
HOW THE  
CCBA CAN  
HELP YOU**



352-746-9028  
1196 S. Lecanto Hwy. • Lecanto • FL 34461



**PICK UP  
YOUR COPY  
TODAY!**

### Tacky tourists



Special to the Chronicle  
Alpha Arnold, contest winner Linda Larder, Stephanie Ciphers, Beth Ensing, Randy Clark and Joe Bell participated in the May General Membership Meeting "Tacky Tourist" contest. June's General Membership Meeting will take place at 6 p.m. June 28. The theme is "Taste of Italy," and will be catered by Heidi's